



Transformationⁿpoint P

The Art and Science of Making Transformational Choices.



DEFINE



ALIGN



EXECUTE



LET'S GET STARTED >

Executives, managers and leaders reach out to us to help them initiate and execute effective change in themselves, their teams and their organizations.

Whether the need for change is fueled by personal desire to grow, organizational recognition of actual or impending failure or the acknowledgement of the important role of properly training leaders and designing processes and systems to support them – we're able to guide them through the transformation process.

We work alongside them, using scientifically proven models, one-on-one interactions and collaborative sessions to:

- Reengage and reenergize your workforce, even in tough economic times.
- Build a resilient and agile organization capable of quickly responding to competitive challenges.
- Address projects that are struggling to deliver expected results.
- Turnaround underperforming businesses and/or projects.
- Align executive and management teams so they can focus on the real issues.
- Transition between startup, growth, maturity, and renewal.
- Integrate an acquisition in order to achieve expected value.
- Increase productivity and efficiency.
- Improve quality and customer service.
- Increase individual, team, and/or organizational effectiveness.



Kevin L. King, MBA, Ph.D. (ABD)
Founder & CEO
Transformation Point, Inc.

Kevin is a certified Birkman Method® consultant and management advisor with over twenty-five years of experience... >> [read more](#)

T-Work

Guides you through the process of identifying personality traits and understanding how to draw out the best in each individual for the greater team benefit



T-WORK IS FOR:



Groups/Teams



Corporations/Organizations

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T Work

Team Development and Turnaround

(Teams, Organizations)

Through the T Work Transformational Process, we'll identify sources of conflict and misaligned goals that are holding your team back from optimal performance.

The Challenge

Even the most highly qualified individuals can fail to meet expectations when the human dynamic gets in the way. Misaligned personal goals and misunderstood expectations can turn an otherwise productive team into an ineffective and costly group of detractors.

([Continue](#))

[\(Previous page\)](#)

The Point

T Work will guide you through the process of identifying personality traits and understanding how to draw out the best in each individual for the greater team benefit. Through the T Work transformation, you'll gain:

- Individual self-awareness.
- Improved team interactions by understanding the rules and biases that drive each individual's interactions with others.
- Buy-in and commitment to shared team goals and an understanding of individual expectations.
- Resolution for existing conflicts and specific approaches to mitigate future conflicts.
- Ability to update support systems and processes to support goals.
- Increased team performance and results.

The Transformation

- Birkman Assessment
 - o Provides insight into individual needs, stress behaviors and strengths that impact individual and team effectiveness.
 - o Entails a personality assessment and a consultative debrief of the results.
- Team Assessment
 - o Identifies how different personalities within your team interact with one another.
 - o Exploits opportunities for harmonious interaction while reducing potential for disruption.

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More About Transformation Point Services

Our suite of **T Services** provides several options for identifying and addressing individual, team and organizational needs for change and implementing effective strategies to meet those needs.

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[\(Previous page\)](#)

- The Art and Science of Dynamics
 - o Identifies the human and process dynamics that affect each team member.
 - o Develops strategies and approaches to anticipate disruptions and control their impact.
- Goal Alignment
 - o Identifies personal and team goals and where they differ from project goals
 - o Develops a system for recognizing misalignment and setting new expectations that support common goals.

Related Services

- T Dev courses provide management training in specific areas.
- T Wise one-on-one advising provides individual direction for potentially disruptive staff.
- T Perform establishes a matrix with less exceptions, clearly defined expectations and personal accountability.

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About Kevin King



Kevin L. King, MBA, Ph.D. (ABD)
Founder & CEO
of Transformation
Point, Inc.

Kevin is a certified
Birkman Method®
consultant and man-

agement advisor with over twenty-five years of experience improving individual, team, and organizational effectiveness.

He is the author of THINK! Change Your Story, Change Your Life, a book focused on maximizing personal effectiveness.

Kevin has also authored Transformation Point's flagship leadership program, THINK! Leadership®. This unique program is designed to dramatically increase leadership effectiveness and team performance.

Speaking Topics

Kevin speaks about the methodologies and practices that he employs to guide individuals, teams and organizations through effective change.

These include:

- Dynamics: Understanding, appreciating and managing human and process dynamics and their affect on individual, team and organizational success.
- Strategy: Evaluating, reformulating, and deploying business strategies.

- Facilitation: Facilitating individuals, teams, and organizations to breakthroughs.
- Transformation: Defining business transformation plans and change management strategies to maximize employee engagement, team performance and project results.
- Alignment: Aligning performance management systems and human capital to business strategies.
- Infrastructure: Deploying program management infrastructure and methodologies.
- Motivation: Coaching individuals, teams, and organizations to higher levels of performance.

Audience Benefits

Those who attend Kevin's presentations will gain valuable insight into the human dynamic and how individual personalities fuse together as teams in the workplace.

His sessions are appropriate for:

- Teams striving to foster collaboration and benefit from the synergies created through teamwork.
- Leaders (and aspiring leaders) seeking personal growth and the knowledge and skills to implement transformational ideas that can advance their careers.
- Executives struggling to engage and motivate teams behind a set of aligned goals.

Clients and Testimonials

Kevin has extensive experience working with and for "Big 4" consulting firms to deliver strategic engagements and drive transformational change.

He has helped facilitate effective, profitable change across large organizations including:

- GE Healthcare
- GE Capital Solutions
- Ingersoll Rand
- Molson-Coors
- Ernst & Young
- U.S. Army
- U.S. General Services Administration
- U.S. Department of Homeland Security
- U.S. Forest Service
- U.S. Department of Agriculture
- State of Colorado
- Texas A&M
- Cascade Financial Management
- WellDyneRX
- Micromedex
- CyberTrails
- Webroot
- Aljon
- Clinton Aluminum
- The North Highland Company
- Republic Financial Corporation
- Mountain States Employer's Council
- Mi Casa Resource Center

"Kevin, of Transformation Point, is one of the smartest people I have ever met. His value exceeds all expectations. I would recommend him to any organization that needs a talented resource to drive performance improvement. His demeanor along with knowledge enables him to raise the performance level of any team."

– **Scott MacDonald, Account Manager, Cap Gemini Ernst & Young**

Kevin, of Transformation Point, is a fantastic communicator, who can bring reality to situations. A consummate professional who has the ability to transform interpersonal relationships, executives, and organizations. I highly recommend Kevin. Please contact me at anytime to discuss Kevin."

– **Margaret Reich, Chief Operating Officer, Republic Financial Corporation**

Inviting Kevin to Speak

If you'd like to extend an invitation to Kevin to speak at your event, please contact us [here](#)

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[Back to top](#)