



Transformation **point** P

The Art and Science of Making Transformational Choices.



DEFINE



ALIGN



EXECUTE



LET'S GET STARTED >

Executives, managers and leaders reach out to us to help them initiate and execute effective change in themselves, their teams and their organizations.

Whether the need for change is fueled by personal desire to grow, organizational recognition of actual or impending failure or the acknowledgement of the important role of properly training leaders and designing processes and systems to support them – we're able to guide them through the transformation process.

We work alongside them, using scientifically proven models, one-on-one interactions and collaborative sessions to:

- Reengage and reenergize your workforce, even in tough economic times.
- Build a resilient and agile organization capable of quickly responding to competitive challenges.
- Address projects that are struggling to deliver expected results.
- Turnaround underperforming businesses and/or projects.
- Align executive and management teams so they can focus on the real issues.
- Transition between startup, growth, maturity, and renewal.
- Integrate an acquisition in order to achieve expected value.
- Increase productivity and efficiency.
- Improve quality and customer service.
- Increase individual, team, and/or organizational effectiveness.



Kevin L. King, MBA, Ph.D. (ABD)
Founder & CEO
Transformation Point, Inc.

Kevin is a certified Birkman Method® consultant and management advisor with over twenty-five years of experience... >> [read more](#)

T-Sym

Uses conceptual and computer-based techniques to create a cost-effective method for modeling organization change and simulating potential results.



T-SYM IS FOR:



Corporations/Organizations

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T Sym

Modeling and Simulation

(Teams, Organizations)

In T Sym, we use conceptual and computer-based techniques to create a cost-effective method for modeling organization change and simulating potential results.

The Challenge

The larger the ship, the more costly and more volatile even the smallest of course-corrections can be. The fear of spending too much and producing regressive results causes most companies to continue employing less-than-optimal systems and processes.

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The Point

With T Sym we provide you with the ability to “play out” multiple scenarios. We’ll model your current organization and simulate a set of proposed changes. You’ll be able to analyze the results to choose and implement the best strategy. Through the T Sym process, you’ll gain:

- Valuable insight into how your organization is functioning and the domino effect that each proposed change could have throughout the company.
- The ability to make better decisions based on scientifically estimated results.
- Overall process improvement.
- Cost effective facilitation of companywide change.

The Transformation

- Identification of Process Dynamics
 - o Provides the foundation for modeling your current organization.
 - o Pays special attention to the dynamics that affect processes and systems and how they deviate from the rules and systems that are in place.
- Problem Definition
 - o Determines points of system and process breakdown and inefficiency.
 - o Identifies points earlier in the process that create issues further down the line.
- Modeling Potential Solutions
 - o Applies a series of simulated changes and tracks the results.
 - o Provides scientifically backed analysis of results.

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More About Transformation Point Services

Our suite of **T Services** provides several options for identifying and addressing individual, team and organizational needs for change and implementing effective strategies to meet those needs.

T-SERVICES ARE FOR:



Individuals



Groups/Teams



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- Decision and Implementation
 - o Offers analysis-driven suggestions for the final decision.
 - o Allows for guidance throughout the real-world implementation of the change.

Related Services

- T Leadership will prepare leaders within your organization to guide teams through change and anticipate and mitigate potential disruptions.
- T Perform can help establish a matrix with less exceptions, clearly defined expectations and personal accountability to facilitate the changes you implement.

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About Kevin King



Kevin L. King, MBA, Ph.D. (ABD)
Founder & CEO
of Transformation
Point, Inc.

Kevin is a certified
Birkman Method®
consultant and man-

agement advisor with over twenty-five years of experience improving individual, team, and organizational effectiveness.

He is the author of THINK! Change Your Story, Change Your Life, a book focused on maximizing personal effectiveness.

Kevin has also authored Transformation Point's flagship leadership program, THINK! Leadership®. This unique program is designed to dramatically increase leadership effectiveness and team performance.

Speaking Topics

Kevin speaks about the methodologies and practices that he employs to guide individuals, teams and organizations through effective change.

These include:

- Dynamics: Understanding, appreciating and managing human and process dynamics and their affect on individual, team and organizational success.
- Strategy: Evaluating, reformulating, and deploying business strategies.

- Facilitation: Facilitating individuals, teams, and organizations to breakthroughs.
- Transformation: Defining business transformation plans and change management strategies to maximize employee engagement, team performance and project results.
- Alignment: Aligning performance management systems and human capital to business strategies.
- Infrastructure: Deploying program management infrastructure and methodologies.
- Motivation: Coaching individuals, teams, and organizations to higher levels of performance.

Audience Benefits

Those who attend Kevin's presentations will gain valuable insight into the human dynamic and how individual personalities fuse together as teams in the workplace.

His sessions are appropriate for:

- Teams striving to foster collaboration and benefit from the synergies created through teamwork.
- Leaders (and aspiring leaders) seeking personal growth and the knowledge and skills to implement transformational ideas that can advance their careers.
- Executives struggling to engage and motivate teams behind a set of aligned goals.

Clients and Testimonials

Kevin has extensive experience working with and for "Big 4" consulting firms to deliver strategic engagements and drive transformational change.

He has helped facilitate effective, profitable change across large organizations including:

- GE Healthcare
- GE Capital Solutions
- Ingersoll Rand
- Molson-Coors
- Ernst & Young
- U.S. Army
- U.S. General Services Administration
- U.S. Department of Homeland Security
- U.S. Forest Service
- U.S. Department of Agriculture
- State of Colorado
- Texas A&M
- Cascade Financial Management
- WellDyneRX
- Micromedex
- CyberTrails
- Webroot
- Aljon
- Clinton Aluminum
- The North Highland Company
- Republic Financial Corporation
- Mountain States Employer's Council
- Mi Casa Resource Center

"Kevin, of Transformation Point, is one of the smartest people I have ever met. His value exceeds all expectations. I would recommend him to any organization that needs a talented resource to drive performance improvement. His demeanor along with knowledge enables him to raise the performance level of any team."

– **Scott MacDonald, Account Manager, Cap Gemini Ernst & Young**

Kevin, of Transformation Point, is a fantastic communicator, who can bring reality to situations. A consummate professional who has the ability to transform interpersonal relationships, executives, and organizations. I highly recommend Kevin. Please contact me at anytime to discuss Kevin."

– **Margaret Reich, Chief Operating Officer, Republic Financial Corporation**

Inviting Kevin to Speak

If you'd like to extend an invitation to Kevin to speak at your event, please contact us [here](#)

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