



Transformationⁿpoint P

The Art and Science of Making Transformational Choices.



DEFINE



ALIGN



EXECUTE



[LET'S GET STARTED >](#)

Executives, managers and leaders reach out to us to help them initiate and execute effective change in themselves, their teams and their organizations.

Whether the need for change is fueled by personal desire to grow, organizational recognition of actual or impending failure or the acknowledgement of the important role of properly training leaders and designing processes and systems to support them – we're able to guide them through the transformation process.

We work alongside them, using scientifically proven models, one-on-one interactions and collaborative sessions to:

- Reengage and reenergize your workforce, even in tough economic times.
- Build a resilient and agile organization capable of quickly responding to competitive challenges.
- Address projects that are struggling to deliver expected results.
- Turnaround underperforming businesses and/or projects.
- Align executive and management teams so they can focus on the real issues.
- Transition between startup, growth, maturity, and renewal.
- Integrate an acquisition in order to achieve expected value.
- Increase productivity and efficiency.
- Improve quality and customer service.
- Increase individual, team, and/or organizational effectiveness.



Kevin L. King, MBA, Ph.D. (ABD)
Founder & CEO
Transformation Point, Inc.

Kevin is a certified Birkman Method® consultant and management advisor with over twenty-five years of experience... >> [read more](#)

T Coach

Provides one-on-one coaching to help managers and executives develop strong individual leadership skills and effective management abilities.



T-COACH IS FOR:



Individuals

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T Coach

Individual Coaching for Maturing Leaders

(Individuals)

The T Coach Transformational Process will provide one-on-one coaching to help you develop strong individual leadership skills and effective management abilities.

The Challenge

It's often much easier to pinpoint areas for improvement in others than it is to find them within ourselves. However, true leaders know that the only way to grow is to identify opportunities for improvement and initiate changes.

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The Point

With T Coach, we provide one-on-one coaching to help leaders discover their weak spots, understand how their actions affect their team and develop executable plans to improve upon those points and grow as an individual and leader. T Coach offers individuals:

- One-on-one guidance.
- Improved managerial effectiveness.
- Increased personal and team performance.
- Resolution of existing conflicts and specific approaches to mitigate future conflicts.

The Transformation

- Self-Awareness
 - o Studies the individual's behaviors and identifies weaknesses and opportunities for growth.
 - o Offers insight into team interactions and how others within the organization perceive the individual.
- Challenge and Solution Definition
 - o Identifies challenges in communication, team management and self-management.
 - o Develops solutions to meet the challenges and systems to track and measure their results.
- Solution Modeling and Implementation
 - o Offers a safe environment within which to practice the potential solutions and handle various outcomes.
 - o Encourages follow-up after implementing the solutions to measure results and discuss the actual outcomes.

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More About Transformation Point Services

Our suite of **T Services** provides several options for identifying and addressing individual, team and organizational needs for change and implementing effective strategies to meet those needs.

T-SERVICES ARE FOR:



Individuals



Groups/Teams



Corporations/Organizations

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- Refinement
 - o Provides direction on refining solutions and approaches.
 - o Supports the individual as they continually strive to hone their skill set.

Related Services

- T Dev courses provide specific training in a wide variety of managerial and executive roles.
- T Perform provides direction for resolving challenges that stem from an outdated or insufficient organizational matrix.

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About Kevin King



Kevin L. King, MBA, Ph.D. (ABD)
Founder & CEO
of Transformation
Point, Inc.

Kevin is a certified
Birkman Method®
consultant and man-

agement advisor with over twenty-five years of experience improving individual, team, and organizational effectiveness.

He is the author of THINK! Change Your Story, Change Your Life, a book focused on maximizing personal effectiveness.

Kevin has also authored Transformation Point's flagship leadership program, THINK! Leadership®. This unique program is designed to dramatically increase leadership effectiveness and team performance.

Speaking Topics

Kevin speaks about the methodologies and practices that he employs to guide individuals, teams and organizations through effective change.

These include:

- Dynamics: Understanding, appreciating and managing human and process dynamics and their affect on individual, team and organizational success.
- Strategy: Evaluating, reformulating, and deploying business strategies.

- Facilitation: Facilitating individuals, teams, and organizations to breakthroughs.
- Transformation: Defining business transformation plans and change management strategies to maximize employee engagement, team performance and project results.
- Alignment: Aligning performance management systems and human capital to business strategies.
- Infrastructure: Deploying program management infrastructure and methodologies.
- Motivation: Coaching individuals, teams, and organizations to higher levels of performance.

Audience Benefits

Those who attend Kevin's presentations will gain valuable insight into the human dynamic and how individual personalities fuse together as teams in the workplace.

His sessions are appropriate for:

- Teams striving to foster collaboration and benefit from the synergies created through teamwork.
- Leaders (and aspiring leaders) seeking personal growth and the knowledge and skills to implement transformational ideas that can advance their careers.
- Executives struggling to engage and motivate teams behind a set of aligned goals.

Clients and Testimonials

Kevin has extensive experience working with and for "Big 4" consulting firms to deliver strategic engagements and drive transformational change.

He has helped facilitate effective, profitable change across large organizations including:

- GE Healthcare
- GE Capital Solutions
- Ingersoll Rand
- Molson-Coors
- Ernst & Young
- U.S. Army
- U.S. General Services Administration
- U.S. Department of Homeland Security
- U.S. Forest Service
- U.S. Department of Agriculture
- State of Colorado
- Texas A&M
- Cascade Financial Management
- WellDyneRX
- Micromedex
- CyberTrails
- Webroot
- Aljon
- Clinton Aluminum
- The North Highland Company
- Republic Financial Corporation
- Mountain States Employer's Council
- Mi Casa Resource Center

"Kevin, of Transformation Point, is one of the smartest people I have ever met. His value exceeds all expectations. I would recommend him to any organization that needs a talented resource to drive performance improvement. His demeanor along with knowledge enables him to raise the performance level of any team."

– **Scott MacDonald, Account Manager, Cap Gemini Ernst & Young**

Kevin, of Transformation Point, is a fantastic communicator, who can bring reality to situations. A consummate professional who has the ability to transform interpersonal relationships, executives, and organizations. I highly recommend Kevin. Please contact me at anytime to discuss Kevin."

– **Margaret Reich, Chief Operating Officer, Republic Financial Corporation**

Inviting Kevin to Speak

If you'd like to extend an invitation to Kevin to speak at your event, please contact us [here](#)

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